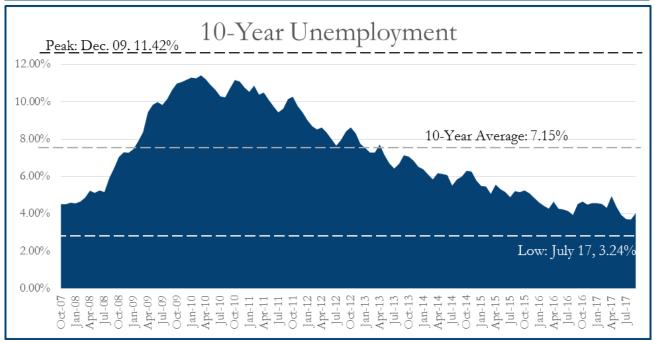


## **Quarterly Economic Indicators Report - September 2017**

Hillsborough County Economic Development Department - Business Intelligence <a href="https://www.HCFLGov.net/EconDev">www.HCFLGov.net/EconDev</a>

The big story from the third quarter of 2017 is overall solid economic growth in Hillsborough County. This can be seen, first, in the constant decline in the unemployment rate. In July 2017, the County again hit the lowest monthly unemployment rate for the past decade at 3.24%. In addition to the unemployment rate, the County has seen a consistent rise in the median sales price of both Single Family Homes and Townhouses/Condos. The year-over-year median sales price increased by 6.7% for Single Family Home and by 7.7% for Townhouses/Condos.

Q3 EMPLOYMENT & UNEMPLOYMENT (NOT SEASONALLY ADJUSTED)											
	Labor Force	% Change from 2016	Unemployed	% Change from 2016	Unemployment Rate	Change from 2016 (bp)					
Hillsborough County	730,960	3.0%	27,370	-18.3%	3.7%	-100					
Tampa MSA	1,529,770	8.1%	58,080	-19.1%	3.8%	-120					
Florida	10,163,590	2.7%	416,270	-18.2%	4.1%	-100					
United States	161,274,000	0.8%	7,095,000	-11.0%	4.4%	-60					



PERMIT ACTIVITY—RESIDENTIAL											
	Residential Permits	Residential Permit Values	Residential Other Permits	Residential Other Permit Values							
Q3 2017	1,287	\$422,411,617	464	\$12,385,093							
Q3 2016	1,265	\$595,642,806	1,490	\$24,141,268							
% Change	1.7%	-29.1%	-68.9%	-48.7%							

PERMIT ACTIVITY—COMMERCIAL											
	Commercial	Commercial	Commercial	Commercial							
	Permits	Permit	Other	Other Permit							
	Permits		Permits	Values							
Q3 2017	29	\$33,636,971	236	\$26,431,320							
Q3 2016	38	\$44,141,205	162	\$162,007,092							
% Change	-23.7%	-23.8%	45.7%	65.1%							

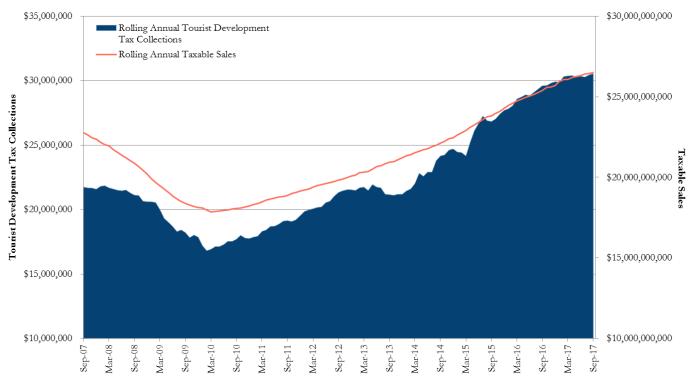
<sup>&</sup>quot;Residential Other" includes permits for door/window replacement, aluminum screens, and pools. All permits are for unincorporated Hillsborough County.

<sup>&</sup>quot;Commercial Other" includes sign permits and interior remodels. All permits are for unincorporated Hillsborough County.

illsborough County's Business Intelligence team supports the department's activities and outcomes through research analysis and communication of key economic and demographic information.

TOURIST DEVELOPMENT TAX COLLECTIONS								
	Q3 Total	YTD Total						
2017	\$6,789,985	\$23,507,878						
2016	\$6,587,306	\$24,135,527						
% Change	3.1%	-2.6%						

GROSS AND TAXABLE SALES (Q1 2017)								
	Q3 2017	Q3 2016	% Change					
Gross Sales	\$19,055,899,085	\$18,141,322,378	5.0%					
Taxable Sales	\$6,408,989,801	\$6,266,842,363	2.3%					



HOUSING ACTIVITY—SINGLE FAMILY HOMES										
	Closed Sales	Median Sales Price	Median Days to Sale							
Q3 2017	5,211	\$239,325	75.3							
Q3 2016	5,220	\$224,279	77.0							
% Change	-0.2%	6.7%	-2.2%							

HOUSING ACTIVITY—SINGLE FAMILY HOMES				HOUSING ACTIVITY—TOWNHOUSES & COND						
	Closed Sales	Median Sales Price	Median Days to Sale		Closed Sales	Median Sales Price	Median Days to Sale			
Q3 2017	5,211	\$239,325	75.3	Q3 2017	1,438	\$152,711	62.7			
Q3 2016	5,220	\$224,279	77.0	Q3 2016	1,409	\$141,582	69.0			
% Change	-0.2%	6.7%	-2.2%	% Change	2.1%	7.7%	-9.2%			

CONSUMER PRICE INDEX (1984 prices = 100)										
	U.S. City Average	South Urban Average (Class A)								
Q3 2017 CPI	315.708	241.739								
Q3 2016 CPI	240.908	236.719								
Inflation Change	31.05%	2.12%								

TAMPA INTERNATIONAL AIRPORT ACTIVITY										
	Domestic Passengers	International Passengers	Freight Cargo (tons)	Freight Mail (tons)						
Q3 2017	4,130,475	203,369	36,039.4	1,646.2						
Q3 2016	4,080,322	200,254	31,360.7	1,759.7						
% Change	1.2%	1.6%	14.9%	-6.5%						

PORT TAMPA BAY STATISTICS										
	Total Bulk Cargo (tons)	Total General Cargo (tons)	TEUs**	Cruise Passengers						
FY17	36,657,432	1,444,192	56,555	960,901						
FY16	36,440,146	1,085,308	49,716	813,800						
% change	0.6%	33.1%	13.8%	18.1%						

PATENTS ISSUED									
	Q3	YTD							
2017	167	516							
2016	158	515							
% change	5.7%	0.2%							

#### QUARTERLY EMPLOYMENT & WAGES BY INDUSTRY—Q1 2017

		Employment				Establishments					Average Annual Wage						
NAICS	Industry	Q1 2017	Change		Annual % Change		Q1 2017	7	Change	-	Annual % Change	)	Q1 2017		Change		Annual % Change
11	Agriculture, Forestry, Fishing, Hunting	11,281	-776		-6.4%		281		-9		-3.1%		\$24,440		\$4,056		19.9%
21	Mining, Quarrying, Oil and Gas Extraction	95	-59		-38.2%		24		0		0.0%		\$43,368		-\$25,012		-36.6%
22	Utilities	2,324	-277		-10.6%		55		3		5.8%	•	\$118,820		-\$6,604		-5.3%
23	Construction	37,083	2,128	•	6.1%		3,987		346		9.5%	•	\$53,300		\$4,784		9.9%
31-33	Manufacturing	27,151	1,328	•	5.1%		1,160		41		3.7%		\$60,112		\$3,224		5.7%
42	Wholesale Trade	30,422	973		3.3%		2,321		5		0.2%		\$69,836		\$4,420		6.8%
44-45	Retail Trade	77,687	-423		-0.5%		4,999		68		1.4%		\$32,240		\$1,924		6.3%
48-49	Transportation & Warehousing	17,337	316		1.9%		900		-3		-0.3%		\$56,992		\$6,136	•	12.1%
51	Information	15,918	-415		-2.5%		658		28		4.4%		\$95,836	•	\$2,964		3.2%
52	Finance and Insurance	54,265	2,341	•	4.5%		2,429		79		3.4%		\$97,136	•	\$8,268	•	9.3%
53	Real Estate Rental and Leasing	13,188	709		5.7%		2,312		126		5.8%		\$58,812		\$4,056		7.4%
54	Professional and Technical Services	59,084	1,185		2.0%		6,810		222		3.4%		\$81,016	•	\$5,928	•	7.9%
55	Management of Companies and Enterprises	11,152	35		0.3%		345		12		3.6%		\$128,024		\$29,848		30.4%
56	Administrative and Waste Services	53,654	324		0.6%		3,114		310		11.1%	•	\$37,856		\$2,548		7.2%
61	Educational Services	12,200	36		0.3%		545		28		5.4%		\$35,932		\$1,404		4.1%
62	Health Care and Social Assistance	79,898	2,919	•	3.8%	•	4,218		285		7.2%		\$53,092		\$3,016		6.0%
71	Arts, Entertainment, and Recreation	14,823	188		1.3%		551		35		6.8%		\$42,900		-\$52		-0.1%
72	Accommodation and Food Services	59,323	1,976	•	3.4%		2,893		99		3.5%		\$20,176		\$1,040		5.4%
81	Other Services, except Public Administration	18,500	428		2.4%		3,259		33		1.0%		\$33,124		\$1,820		5.8%
92	Public Administration	19,576	109		0.6%		117		1		0.9%		\$50,362		\$5,122	•	11.3%
99	Unclassified	462					555						\$30,576				
	ALL INDUSTRIES	595,844	13,054		2.2%		41,416		1,823		4.6%		\$54,964		\$4,108		8.1%

Denotes top five industries in real terms or for year-over-year gains

<sup>\*</sup>FY to date includes October-May

<sup>\*\*</sup>Twenty Foot Equivalent Units, used to describe the capacity of container ships and terminals

# Quarterly Focus: Corporate Business Development in Hillsborough County

The Corporate Business Development Section's mission is to help increase the number of quality job opportunities for our community's residents, increase private capital investment, and diversify the tax base. They strive to accomplish this goal by establishing, maintaining and projecting Hillsborough County's business friendly climate to corporations that create and sustain desirable quality jobs. Specifically, the Corporate Business Development Section assists existing and prospective targeted industry businesses with job creating expansions and relocations. The economic development assistance provided to job creators (businesses) includes activities in several areas: expedited permitting, coordinating state and local incentives (linked directly to creation of at least 10 high-wage jobs), general information, research, and more.

The QTI Tax Refund incentive is the most commonly used program and available for companies that create high wage jobs in targeted high value-added industries. This post-performance incentive has many safeguards to protect taxpayers and is a refund on corporate income, sales, ad valorem, intangible personal property, insurance premium, and certain other taxes. The local community where the company locates contributes 20 percent of the total tax refund and the State contributes 80 percent. No more than 25 percent of the total refund approved may be taken in any single fiscal year. New or expanding businesses in selected targeted industries or corporate headquarters are

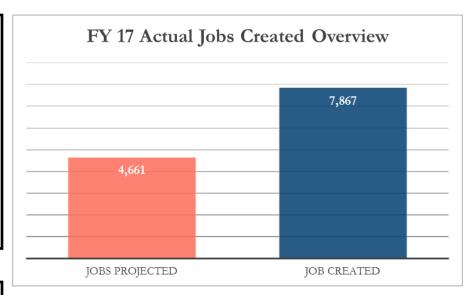
## FY17

Corporate Business Projects

- Total Jobs Announced: **3,169**
- Total Capital Investment: \$397.3
   Million
- Leveraged Incentives

• State: \$6,437,200

Cities: \$198,400



### Corporate Business Projects FY17 Highlights

- Advanced Airfoil Components, LLC.
  - **350** new jobs
  - \$57,163 average wage
  - \$139 Million CapX
- Steelco Florida, Inc.
  - **195** new jobs
  - \$57,163 average wage
  - \$119.4 Million CapX



NewSouth Windows Ground Breaking - Early 2017

Information provided by the Hillsborough County Economic Development. For more information, please visit Hillsborough County's Economic Development website or contact Jaksa Petrovic, Manager, Corporate Business Development at <a href="PetrovicJ@HCFLGov.net">PetrovicJ@HCFLGov.net</a>.